

CORPORATE OVERSEAS PROJECTS

[An International Business Hub]



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CORPORATE OVERSEAS PROJECTS

COAL DIVISION

Coal & Mineral Division of **Corporate Overseas Projects** is a professionally managed division engaged in the supplying and trading of all type of coals - indigenous and imported. With strong sourcing network, we have been offering unmatched High Grade Steam Coal, Thermal Coal , Low Grade Slack Coal. Hard Coke of different specifications etc.

Adhering to ethical conducts of the business, we have established our business regime all over the country covering small, medium and large industries. Providing maximum benefits to all our business associates, we have been working with vigour and dedication.

Today, we have carved a niche as one of the major Coal Suppliers from India. We empower clients by offering high quality coal at reasonable prices and that too within specified time frame. Functioning with integrity, we have won the hearts of huge clientele based all over the India. Last but not the least we always strive to offer moisture less coal that is sure to exceed the expectations of the valuable clients.

OUR PANEL MEMBERS

The company is having a team of veteran experts from fields of coal, minerals, and mining, having 30 + years of experiences in their respective fields. And also the company is having a network of investors, ready and willing to invest in any and all upcoming prospective deals and projects in the field of coals, minerals and mining.

OUR SOURCES

Presently the company is acting as *Sole Selling Agent of an Indonesian Coal Mine* for supplying their coals across India. Also the company is connected with Coal Mines in countries like *South Africa, Australia, China, Philipines and U.S.* for catering to the Imported Coal requirement of our country.

The company is having *allocations of coal from Coal India Ltd* on regular basis, which helps it to supply indigenous coal to different companies.

The company is also participating in the Coal E-Auctions of MSTC, Coal Junction on a regular basis to meet the indigenous coal needs of the country.

Currently the company is catering to the industries like : Brick Fields, Steel Industries, Thermal Power Plant, Cement Plants across the country.

Also the company is undertaking all kinds of Coal Supplying Documentation jobs and also Coal Lifting and Distribution Assignments.

OUR MARKETING NETWORK

The company is having an effective marketing network across the country. Having it's own representatives and associates placed in all the metropolitan cities and in all major industrial hubs. The entire network is controlled from the central office in Delhi-NCR.

The marketing team has already connected all the major industries across the country, and is supplying coals of different specifications to the industries. We are presently connected to industries like

1. Steel Industry
2. Thermal Power
3. Cement Industry
4. Brick Fields

OUR LOGISTIC NETWORK

We are having proper logistic network to distribute coal anywhere in India. This comprises of Railway Route and Road ways route. Due to our regular interaction with these logistic companies we can manage the best of prices for transportation, which go a long way to provide coal at reasonable prices across the country.

WE ARE CONNECTED TO

POWER SECTOR

1. Tamilnadu Electricity Board
2. Calcutta Electric Supply Corporation Ltd
3. Maharashtra State Electricity Board
4. Karnataka Power Corporation Ltd

CEMENT

1. Prism Cement
2. India Cements,
3. Madras Cements,
4. Chettinad Cements,
5. Penna Cements,.
6. Mysore Cements,
7. Zuari Cements,
8. Vasavadatta Cements,
9. Dalmia Cements,

PAPERS

1. Tamilnadu Newsprint Paper Ltd,.
2. Hindustan Newsprint Ltd.,
3. Mysore Paper Mills,
4. ITC Papers and Boards Ltd,

IRON & STEEL

1. KMMI Steels Pvt.Ltd,
2. Hothur Ispat,
3. Hospet ispat,
4. Janki Corporation.
5. AGNI Steels Pvt.Ltd,
6. Embitee Iron and Steel Pvt.Ltd,
7. Madras Aluminium Company Ltd,
8. Hindusthan Calcined Metals Pvt.Ltd,
9. Kanishk Steel Industries Ltd

THERMAL POWER PLANTS

2. Mundra Thermal Power Station
3. Mundra Ultra Mega Power Project
4. Vindhyachal Super Thermal Power Station
5. Tirora Thermal Power Station
6. Amravati Thermal Power Plant
7. Korba Super Thermal Power Plant
8. Sant Singaji Thermal Power Plant
9. Chandrapur Super Thermal Power Station
10. Sipat Thermal Power Plant
11. Dada Dhuniwale Thermal Power Plant
12. Wanakbori Thermal Power Station
13. Trombay Thermal Power Station

CORPORATE OVERSEAS PROJECTS

PROJECT & FINANCIAL CONSULTANCY

WHO WE ARE !

Corporate Overseas Projects was formed in the year 1990, with the objective of providing a single window services for the corporate, businessmen and the entrepreneurs in India as well as in the overseas countries.

The company is the brain child of Mr Sanjoy Gupta, a professional having wide experience in industrial project handling and financing. , The company is managed by, highly qualified, experienced and dynamic professionals from the fields of Project, Finance, Law, and Business Administration such as Chartered Accountants, Lawyers, Company Secretaries and MBAs etc. The team has, behind them, wide combined professional and industry experiences both in India and Overseas.

We, at Corporate Overseas Projects, believe in a partnership approach and, as such, work towards building a long-term relationship with each client, who we believe is unique and has distinct needs. Our partnering approach assists us in understanding the business of each client, and thereafter, anticipates the distinct business, finance, legal and regulatory implications of the opportunities that arise within their field from time to time. It is due to this approach that we are able to effectively assist our clients in growing rapidly so as to achieve their strategic objectives as well as, help them in meeting and resolving, at an early stage, the challenges, problems and critical issues that confront their businesses from time to time.

We are committed to delivering a service par excellence to all our clients, whether they are from the Small and Medium Sector (SME), a big Corporate or an individual.

OUR SERVICES

FINANCIAL CONSULTANCY

- **Liaison with Indian/Foreign Financial Institutions/Banks for Project Financing**
- **Syndication of Foreign Funds through our Foreign Funding Syndicate**
- **Foreign Direct Investment through License Holding Indian Arm**
- **External Commercial Borrowing**
- **Term Loan Syndication from Indian Bank/Financial Institution**
- **Providing guidance to the Investor regarding Govt. Securities / Bonds / Foreign Currency Accounts.**

PROJECT & CORPORATE CONSULTANCY

- **Identification of Profitable Industrial Project Opportunities,**
- **Preparation of Project Profiles**
- **Pre-Investment Studies, Market Surveys / Studies,**
- **Preparation of Techno-Economic Feasibility Reports**
- **Preparation of Detail Project Report**
- **Identification and Selection of Plant / Process / Equipment,**
- **General Guidance, Technical , Commercial & Financial Counseling for setting up new industrial projects.**
- **Merger / Acquisition**
- **Strategic Alliance / JV Matchmaking**
- **Debt Restructuring of Corporate**
- **Handling of Corporate Laws**

REAL ESTATE CONSULTANCY

Corporate Overseas Projects works to achieve a worldwide platform. This means that you receive a unique mix of specialized service and market analysis from a company with deep local roots and established relationships that are supported by a national organization. We offer a full range of professional expertise in every major property type: office, industrial, retail, apartment, hospitality and hotel properties, and land. We also provide full multi-market expertise in handling transactions locally, regionally or nationally.

SCOPE OF SERVICES

Valuations are available for all types of real estate through the various appraisal divisions, including but not limited to commercial; multi-family, industrial, special purpose and/or mixed-use properties. In addition, we also perform appraisals for personal property and business valuations; including machinery, equipment, fixtures and furnishings. All reports are prepared in full compliance with the need of the Institution where it is to be submitted.

OUR TEAM

Corporate Overseas Projects operates with a experienced team of professionals, covering almost all the relevant fields

Management Professionals (MBAs)

Chartered Accountant

Architect

Civil Engineer

Merger/ Acquisition/JV Specialist

Computer Professionals

Legal Advisors

Intellectual Property Right Specialist

Specialist of Overseas Investment in India

Real Estate Experts

We have empanelled consultants from different Industrial disciplines, covering fields as varied as chemical engineers, food technologist, web technologists, biotechnologist, petrochemical experts and so on.

PROMOTER'S PROFILE

Sanjoy Gupta



Mr. Sanjoy Gupta, is a diligent & result-oriented Techno professional with 20+ years' accomplished **experience** in **Project** Planning, Execution, Execution Work (In **Project** Implementation, Planning, Quality & **Project** Management)

Strong capabilities developed towards **Project** monitoring tool as MS-**Project**, Primavera also with Oracle for Purchase order ,requisition and for Materials Management etc. and ERP Module-SAP R3

Have comprehensive understanding of Monitoring and controlling the **project** activities & handling complete life cycle of **project** management entailing scheduling, financial handling and ensuring successful execution of **project**

Personal Attributes

Management style is hands-on, with enablement, Believe in empowerment, influencing a cohesive working environment encouraging people to rise up to the occasions & deliver beyond.

Energetic and passionate, Excellent analytical, relationship management and communication skills, Building and leading large high performance & client focused teams

Specialities :

- **Project** Management & Site Interface
- Contract management
- Monitoring & Controlling
- **Experience** in Turnkey projects
- **Project** Planning & Control
- Operation & maintenance
- Erection & Commissioning
- **Project** portfolio management
- Engineering Co-ordination
- **Project** Estimation
- Process Enhancement
- Quality Assurance

International Funding Network :

Mr Sanjoy Gupta is also connected to Overseas Funding Companies for funding Power Projects and other Infrastructural Projects in India. Had been involved in the funding of Power Projects of groups like Aditya Birla Group, Kedia Group etc.

Also involved in Funding through ECB Routes and also through NBFC